

NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

NORTHEAST FLORIDA CHAPTER

Awards of Excellence

- Official Call for Nominations and Awards Criteria -

AWARDS PROCESS:

The Call for Nominations is sent to NAIOP NEFL General Membership via e-mail. Nomination forms will be completed online via the NAIOP NEFL website. Every qualified nomination (**must be a current NAIOP member**). Nominees will receive an application link sent via e-mail to be completed online on or before the application deadline. The NAIOP Awards Judges will vote on qualified nominations.

CATEGORIES

- **Developer/Owner of the Year**
- **Office Broker of the Year**
- **Industrial Broker of the Year**
- **Office Lease of the Year**
- **Office Sale of the Year**
- **Industrial Lease of the Year**
- **Industrial Sale of the Year**
- **New Construction Project of the Year – Less than \$5MM**
- **New Construction Project of the Year – Greater than \$5MM**
- **Renovation Project of the Year**
- **Developing Leader of the Year**
- **Design of the Year**
- **Land Sale of the Year**

*Nominees must be a current members of NEFL NAIOP

AWARDS CRITERIA:

Developer/Owner of the Year

- Outstanding quality of products and services
- Active support of the industry through NAIOP
- Demonstrated support of the local community
- Financial consistency and stability
- Demonstrated ability to adapt to market conditions
- Leadership in the real estate and general business communities

Office Broker of the Year

- Number and dollar value of transactions completed in calendar year
- Complexity of Deals Negotiated
- Amount and quality of NAIOP involvement
- Amount and quality of Community Involvement
- Level of Ethics Standards, Level of Professionalism and Fiduciary Responsibility to the Client

Industrial Broker of the Year

- Number and dollar value of transactions completed in calendar year
- Complexity of Deals Negotiated
- Amount and quality of NAIOP involvement
- Amount and quality of Community Involvement
- Level of Ethics Standards, Level of Professionalism and Fiduciary Responsibility to the Client

Office Lease Transaction of the Year

- Size of the transaction
- Total Consideration
- Impact on the Community
- Challenges faced and overcome
- Complexity of the transaction
- Level and quality of job creation

Office Sale Transaction of the Year

- Size of the transaction
- Total Consideration
- Impact on the Community
- Challenges faced and overcome

- Complexity of the transaction
- Level and quality of job creation

Industrial Lease Transaction of the Year

- Size of the transaction
- Total Consideration
- Impact on the Community
- Challenges faced and overcome
- Complexity of the transaction
- Level and quality of job creation

Industrial Sale Transaction of the Year

- Size of the transaction
- Total Consideration
- Impact on the Community
- Challenges faced and overcome
- Complexity of the transaction
- Level and quality of job creation

New Construction Project of the Year – Less than \$5MM

- Any cost savings to owner
- Completed Construction Dollar Value
- Risk level
- Complexity of Project
- Impact on the Environment
- Time spent on Project

New Construction Project of the Year – Greater than \$5MM

- Any cost savings to owner
- Completed Construction Dollar Value
- Risk level
- Complexity of Project
- Impact on the Environment
- Time spent on Project

Renovation Project of the Year – (renovations or tenant improvements)

- Any cost savings to owner
- Completed Construction Dollar Value
- Risk level
- Complexity of Project
- Impact on the Environment
- Time spent on Project

Developing Leader of the Year

- Career Accomplishments
- Amount and Quality of Community Involvement
- Amount and Quality of NAIOP Involvement
- Level of Ethical Standards
- Professionalism & Fiduciary Commitment to Client
- Past and Current Leadership Activity

Design of the Year

- Use of Creative Style
- Complexity of Project
- Use of Green Materials
- Challenges faced and overcome
- Total cost of project

Land Sale of the Year

- Size of the transaction
- Total Consideration
- Impact on the Environment
- Challenges faced and overcome
- Level and quality of job creation
- Impact on the community

PLEASE NOTE:

Only current NAIOP-NEFL Members are eligible for nomination!